

DENA/DEAN MARTIN THE **PACK RAT**

Your Organizational Personality: Pack Rat

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MASTER YOUR SPACE STYLE & TURN YOUR CHAOS TO ORDER

When you are in tune and living in your person space style, you're more productive and effective, giving you more time to focus on the things that are important. Your home and office then are a source of creativity rather than a source of distraction. This fast-start guide is designed to give you a general overview of your organizational personality - as determined by the results of the organizational personality quiz - as well as give you a few things to consider to match your personality to your personal style.

CHARACTERISTICS:

- Motto: "Might come in handy someday"
- Feels the need to hoard and save
- Hesitates to trash – "someone" might have a use for it
- Feels sentimental about possessions
- Keeps clothes because they might come back in style

FEARS:

- Wasting money
- Hurting others' feelings by not keeping their gifts whether you like/have use for them or not



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PRODUCT CONSIDERATIONS:

- Creative ways to preserve memories (e.g., a quilt made out of outgrown clothes)
- Storage products that preserve and respect your cherished mementos

BEHAVIOR CHANGE:

- Cancel all non-essential and infrequently read newspaper and magazine subscriptions
- Choose memorabilia carefully and the means you use for preservation
- Understand that it is the experience, not the thing, that creates the memory
- Avoid the “halfway-house” syndrome: get the stuff you decided to trash/do nate all the way out of the house